



IN HONOR OF WOMEN'S HISTORY MONTH 2010

SMART WOMEN NEGOTIATE

CATAPULT AT CARLOW UNIVERSITY

THURSDAY, MARCH 4, 2010 • 4 P.M. TO 8 P.M.

A.J. PALUMBO HALL OF SCIENCE AND TECHNOLOGY, ROOM 107
DINNER BUFFET.

CATAPULT IS A WOMEN AND GIRLS FOUNDATION PROGRAM THAT TRAINS WOMEN IN THE ART OF NEGOTIATION.

Catapult was developed in collaboration with PROGRESS at Carnegie Mellon University and Fulcrum Advisors. The Catapult curriculum is based on the groundbreaking research of Linda Babcock, PhD, first published in her books *Women Don't Ask* and *Ask For It*. Catapult was developed with support from The Fine Family Foundation, Buhl Foundation, and Eden Hall Foundation.

HANDS-ON PROGRAM EXPLORES

- Gender issues and negotiation
- The history of wage discrimination in Pittsburgh
- Pop culture representations of negotiation
- Historical and social barriers for women regarding negotiation
- Negotiation opportunities and strategies for every day life

Students, faculty, and staff in higher education in the Pittsburgh region are invited to attend.

REGISTRATION

Register online at www.carlow.edu. Space is limited.

- \$3 for students
(fee will be returned to students the day of the event)
- \$5 for faculty and staff

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The Women and Girls Foundation

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MORE INFORMATION

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